

Navy RECRUITER

Magazine for Navy Recruiters

April 2004

OPERATION SINGLE FORCE:
CNRC
accelerates
consolidation

CNRC ADDS SUPER HORNET:
Super Hornet Simulator
complements recruiting
campaign



NAVY RECRUITER



7 NRD Pittsburgh recruiter takes center stage at local comedy clubs.

(NRD Pittsburgh)



8 Navy recruiter joins the Navy NASCAR Team...for a day.

(CNRC)

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Navy Recruiter, the official publication of the Commander, Navy Recruiting Command, is printed commercially with appropriated funds in accordance with the Department of the Navy Publications and Printing Regulations (P-35). This publication does not reflect the official views of the Department of Defense.

All photographs, unless otherwise stated, are official U.S. Navy photos.

Navy Recruiter encourages the submission of "letters to the editor" and articles expressing the opinion of individuals in the Navy Recruiting community. All submissions must be signed.

Submissions should be sent to:
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N-MAPS to help command

Over the past several months, a core leadership group within the command has collaborated on a review and evaluation of our organization and its mission. As a result, Navy Recruiting Command will be joining other Navy organizations in adopting a strategic management system called the Navy Manpower and Personnel Strategy (N-MAPS). The N-MAPS concept provides a unique management framework geared specifically to tiered organizations like Navy Recruiting. N-MAPS

strategic priorities.

What does this mean for Navy Recruiting? Instituting N-MAPS at Navy Recruiting will help provide new direction and focus for the uncertain demands in the challenging years ahead of us. CNRC's N-MAPS derived vision and mission statements for Navy Recruiting Command, highlighted in the boxes on this page, form the building blocks for implementation of this new management strategy.

One of the most welcome and rewarding features of the N-MAPS framework is its ability to integrate and align scorecards on a headquarters, area, district, station, departmental, and individual level in a cascading fashion. N-MAPS is based on metrics, and those metrics will allow us to measure the things we do and compare them to the outcomes we want to achieve. N-MAPS establishes cause and effect relationships between initiatives, measures, and objectives that extend to all levels within an organization.

Based on these N-MAPS vision and mission statements, each level of activity will develop objectives, metrics, and milestones that link directly to those on the organizational level above them. In this way, every individual in Navy Recruiting will directly contribute to achieving the command's overarching objectives and goals.

A particularly useful aspect for



Rear Adm. Jeffrey Fowler
Commander, Navy Recruiting Command

those of us in Navy Recruiting is the N-MAPS feedback mechanism, which is geared to fuel learning and growth. With N-MAPS, we'll be able to continuously review and assess our business practices to determine if adjustments are warranted as our mission needs change. The N-MAPS endeavor will reach every individual in our 8,000+ recruiting community and will help ensure that we continue to operate as a team that focuses actions and resources on our established priorities.

Working together, our Navy Recruiting team can become more efficient and more effective through N-MAPS. This initiative has my full endorsement, and I look forward to the efficiencies it will bring. Keep up the great work and keep charging.



Photo by JO2 Buddy Smith

Rear Adm. Fowler addresses NRD New Orleans Feb. 5.

establishes a mechanism that helps organizations align their activities and resources into a set of operational objectives that subsequently drive behavior and performance. With N-MAPS, we'll translate our business strategy into action and then focus those actions and our resources on

CNRC's N-MAPS derived mission

Navy Recruiting Command's mission is to recruit the best quality men and women to resource the world's greatest Navy by:

- Maintaining an effective, motivated recruiting force
- Developing a consolidated, strategic organization
- Executing best business practices

CNRC's N-MAPS derived vision

Navy Recruiting is recognized for its technological innovation and effective use of resources to man the fleet of the 21st Century with only the highest quality, motivated men and women.



Photo by Lt. Tom Aydt

Rear Adm. Fowler stands with NC1(SS) Roberto Reyes, the Recruiter in Charge of NRS Humacao, Puerto Rico, during Fowler's visit to the Caribbean Jan. 26.

Rear Adm. Fowler presents the Admiral's Accelerator Award to Lt. Thomas Bui, medical recruiting officer for NRS San Juan, Puerto Rico, during his visit to the Caribbean Jan. 26.



Photo by PH3 Desire

Above: Vice Adm. Gerald Hoewing, Chief of Naval Personnel(left), and Rear Adm. Jeffrey Fowler, Commander, Navy Recruiting Command, salute during the playing of the "National Anthem" before the Hershey's Kisses 300 at Daytona Beach, Fla., Feb. 14.



Photo by Lt. Tom Aydt

In Remembrance: **NCC(SW) Scott A. Bergeon**

On Feb. 11, 2004, the Career Recruiting Force lost one of its own. NCC(SW) Scott A. Bergeon, 43, from Rhinelander, Wisc., died from complications following coronary arrest, leaving NRD Minneapolis and his shipmates remembering a truly dedicated Sailor.

NCC Bergeon came to NRD Minneapolis in June 1997 as an Aviation Electronics Technician (AT). He was so well suited to the job of recruiting that he quickly became qualified as a Recruiter in Charge (RINC), a Zone Supervisor, and District Trainer. He converted to Navy career counselor and was promoted to chief petty officer in 2002

"Chief Bergeon was one of the best people

I've ever worked with," said ATC(AW) Christopher W. Chelberg, a member of NRD Minneapolis' Training Team. "We went through Chief's initiation together. I'm glad to have known him."

Navy Recruiting District Minneapolis mourns the loss of NCC Bergeon, and we bow our heads in constant remembrance of a Man, Chief Petty Officer and Shipmate.



Upcoming Navy NASCAR Bush Series Events

3 April	O'Reilly 300
10 April	Pepsi 300
24 April	Aaron's 312
1 May	1-800-Pit-shop.com 300
8 May	Gateway International Raceway
14 May	Richmond International Raceway
23 May	Nazareth Speedway
29 May	Carquest Auto Parts 300

Ft. Worth, Texas
Nashville, Tenn.
Talledega, Ala.
Los Angeles, Calif.
St. Louis, Mo.
Richmond, Va.
Nazareth, Pa.
Charlotte, N.C.

Sailor of the Year Board showcases Navy recruiting's best

In a ceremony on Feb. 10, I relieved Master Chief Kenneth Cromer as Commander, Navy Recruiting Command's Chief of Naval Operations Directed Command Master Chief. During the ceremony, we celebrated the 2004 Sailors of

the Year from their respective commands and announced HT1(SW) Pamela Hill of Navy Recruiting District San Diego as Commander, Navy Recruiting Command's Sailor of the Year.

Though HT1 Hill was selected as our Sailor of the Year and will compete at the Vice Chief of Naval Operations level, all

finalists were superb and extremely competitive. The candidates participated in a personnel inspection and a thorough oral board.

They answered questions on current events, military history and many diverse topics. The knowledge

level and professionalism displayed by all candidates made the deliberation of the board members extremely difficult.

As Board chairperson, I found it an honor to serve with the five Regional Command Master Chiefs, Navy Recruiting Orientation Unit Command Master Chief and the Headquarters Staff Com-

We found each candidate to be extremely impressive and well deserving of recognition as Sailor of the Year at his or her respective commands.

-- CNOCM(AW/SW) Evelyn Banks
CNO Directed Command Master Chief



CNOCM(AW/SW) Evelyn Banks
CNO Directed Command Master Chief

mand Master Chief to select our 2004 Sailor of the Year. We found each candidate to be extremely impressive and well deserving of recognition as Sailor of the Year at his or her respective commands.

On behalf of Rear Admiral Fowler, Commander, Navy Recruiting Command, please join us in saluting our Sailor of the Year. We offer our best wishes to Petty Officer Hill in the next level of competition.

CNRC Change of Charge Ceremony

Navy Recruiting Command changed CNO-directed command master chiefs during a change of charge ceremony Feb. 10 on Naval Support Activity Mid-South. CNOCM(AW/SW) Evelyn Banks, took over for CNOCM(SW) Kenneth Cromer. Banks recently transferred from USS Abraham Lincoln and Cromer is transferring to NRD Montgomery.



Photo by PH3 Joseph Buliavac

Operation Single Force:

Navy set to consolidate recruiting

**Story by JO2 Chris Conklin
CNRC**

Navy Recruiting is gearing up for its next phase to successfully consolidate the recruiting process as the Naval Reserve recruiting force and Navy Active-duty recruiting force unite to produce a single recruiting effort.

Feb. 24, 2004, saw the signing of the operation order called Operation Single Force by Rear Adm. Jeffery L. Fowler, Commander, Navy Recruiting Command. The plan is an aggressive approach to combine the forces by Oct. 1, 2005.

The basis of the idea is to reduce redundancies in Navy Recruiting and effectively create cost savings that will directly benefit fleet readiness by allowing more resources for operational purposes. The focus, however, remains on the mission success of recruiting.

"Consolidation is essential to benefit the Navy of the future," said Capt. Edmond Boullianne, CNRC's Special Assistant for Consolidation. "It is necessary to free up manpower for war-fighting roles and use the dollar cost savings to recapitalize our Navy."

Boullianne also said that Navy Recruiting headquarters will not completely shape the new landscape of Operation Single Force, but will rely on input from all recruiting personnel in the field to ensure the consolidation is a success.

"We don't want to dictate how things are going to go. We will be looking to the field for solutions to

many of the questions that will arise in this process. Two on-going projects will be part of the process, and the lessons learned will come from the recruiters who know the business best," said Boullianne.

On Feb. 1, the prototype for Active Reserve consolidation of a NRD began in Montgomery, Ala. The prototype allows for Naval Reserve and Active zone supervisors to lead their counterparts in the enlisted recruiting process.

All training at NORU has also been combined, with the first consolidated class of production recruiters graduating in February. All training will be held in Pensacola, Fla.

"We are learning each others programs," said NCCS Gary Poulin, NRD Montgomery's Reserve Program Coordinator. "But this is an attainable goal. You have RINCs and recruiters who want to make this happen. They want to work together. We have some really motivated zone supervisors.

There was some nervousness in the beginning, but we worked through that," said Poulin. "We still have a learning curve on both sides that needs to be worked out, but we are quickly working on that."

The pace for Operation Single Force is one that will move quickly in order to achieve total consolidation. The next step in the plan will consolidate Region North Active and Naval Reserve Recruiting Area Northeast. The plan is to have a working consolidated region by Oct.



Photo by PHC(NAC) Chris Desmond

Naval Reserve and Active recruiters are joining forces under Operation Single Force.

1, 2004, that will incorporate all aspects of Active and Naval Reserve recruiting in the region.

Naval Reserve Recruiting Area Northeast makes up for roughly 25 percent of the Naval Reserve Recruiting mission and will be a real-world test ground for what Navy Recruiting is trying to accomplish with consolidation.

According to Boullianne, when the consolidation prototype is completed, Area Northeast will disestablish, paving the way toward ultimate consolidation of Active and Naval Reserve Recruiting into four regions and 31 districts.

The future holds some changes for Navy Recruiting as Operation Single Force moves forward, and the communication flow up and down the chain will become vitally important. Log on to the Recruiting Quarterdeck for more information on the consolidation process.

Top Ten Reserve Recruiters

NC1 Renee S. Wert - NMCRC Little Creek, Va.

BM1 Marc B. Witt - NRC Earle, N.J.

NC1 Danielle J. Carter - NAF Washington, Md.

OS2 Gale A. Turner - NAR Norfolk, Va.

DK2 Jennifer Thomas - NRRS Jacksonville, Fla.

SK2 Rachael Vann - NRRS Mayport, Fla.

CS2 Christopher C. Ventimiglia - NAR Selfridge

NC1 Gary K. Yu - NRC Honolulu, HI

BM1 William A. Beale - NWS Yorktown, Va.

UT2 Todd R. Mowery - NRRS Jacksonville, Fla.

Why did the recruiter cross the road?

Pittsburgh Recruiter cracks-up the crowd at local comedy clubs

Story and photos by
JO1(SW) Joshua Hudson
NRD Pittsburgh

Yeah, you're funny. At least sitting around the workspace making little quips to your friends. But to be a stand-up comic, you need nerves of steel, the ego of Donald Trump and the insane insight of Cosmo Kramer. And who doesn't want to live the high life? Working on stage one or two hours a day for a living, one has the possibility of fame, fortune and groupies.

So what does recruiting have in common with stand-up comedy?

YN2 Brian Lee Gates.

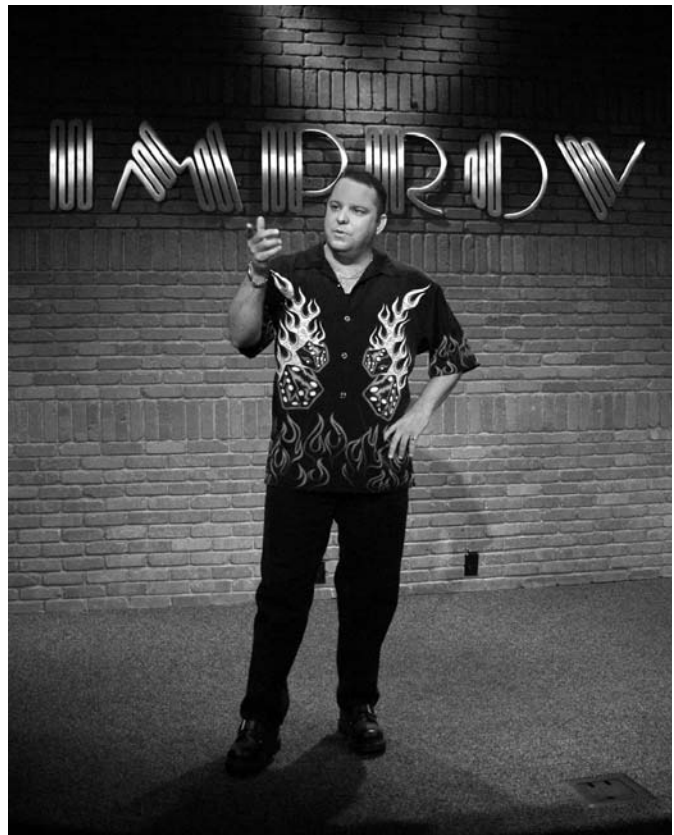
Gates has been performing his stand-up routine for three years, and to Gates it's more than just a hobby, it is his calling.

"Comics are pretty cutthroat," said Rob Rudy, a Pittsburgh based comedian who performs with Gates at the local clubs. "If you aren't funny, it isn't just the audience that will eat you alive." And Rudy said Gates has some good material.

Gates started his comedic calling while stationed on a submarine at Naval Submarine Base Groton, Conn. With the encouragement of a few friends, he gathered enough courage to try his whimsical observations of life at an amateur "open-mic night" at a local club.

"Actually," Gates explained, "It was me and a buddy. We worked some themes on what we wanted to talk about and both of us got on stage and did some improvisation. It was such a rush that I knew this was something I had to do."

Recruiting was something that Gates knew he wanted to do as well. He joined the Navy after a tour as a Calvary Scout in the Army.



YN2 Brian Lee Gates performs at the local comedy club.

"I wanted to something that was more marketable in the real world," Gates said, "At first, I wanted legalman but the Navy recruiter offered me yeoman and I jumped at it. I also jumped at working on submarines, because yeomen on subs are jacks-of-all-trades. I liked those kind of challenges. When that tour was over, I wanted a challenging shore tour and I immediately thought of recruiting."

How does a budding comedy career play into his plans as a Sailor?

"Well, none of my material is about the Navy," Gates said. "But the Navy has given me a lot of great experiences and a lot of material. Comedy has really helped me in recruiting too. Standing in front of a bunch of strangers working hard to make them laugh develops valuable skills a recruiter can use: confidence, salesmanship and guts."

"It is hard to come back to the same clubs over and over and get the same audience to laugh every time," said Gates.

So what does the future hold for Gates? Is he planning to give up the haze gray for the bright lights of Hollywood?

"I really love the Navy," Gates explained before a performance. "I plan on taking my Navy experience as far as I can. Comedy is something I love to do. Right now I couldn't imagine not being able to be a comic and a Sailor."

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Recruiter joins NASCAR pit crew

Story and photo by JO2 Chris Conklin
CNRC

ABH2(AW) Maurice Bonham, a recruiter from NRS Hinesville, Fla., had the unique opportunity to participate in a sport that is touted the fastest growing sport in America. He became a member of a NASCAR pit crew.

Bonham was selected by his chain of command at NRD Jacksonville, Fla., to be an honorary pit crew member for the No. 14 "Accelerate Your Life," Chevy Monte Carlo Navy Racing team during the Hershey's Kisses 300 in Daytona Beach, Fla., Feb. 14.

Bonham said that when he received the offer from his district headquarters, he jumped at the opportunity to share in the experience of the opening day of the 2004 racing season. The Navy is primary sponsor for the No. 14 "Accelerate Your Life" Chevrolet Monte Carlo, owned by the FitzBradshaw Racing team and driven by Casey Atwood in the Busch Series Racing Circuit.

"Petty Officer Bonham is one of our up-and-coming second class petty officers in NRD Jacksonville," said Cmdr. Timber Pangonas, Executive Officer. "I was extremely proud to see him in the pits meeting

the [FitzBradshaw] team, Vice Adm. Hoewing and Rear Adm. Fowler. This was a unique experience to take back to his recruiting station and share it with his fellow recruiters and DEPpers."

Although Bonham was not a follower of the sport of auto racing, he did say he gained a new-found respect for the Navy's new racing team members.

"It was a new experience for me. It definitely gave me a better understanding of what NASCAR is

all about," said Bonham. "This was a once in a lifetime opportunity, and I am happy to have had the chance to do this. I think it is awesome to get an understanding how much work the team and drivers do to get the car ready. The sport is not just riding around a track to see how fast you can go."

During the race, Bonham took on actual responsibilities of a pit-crew member. He spent the race not only watching it from a vantage point that most race fans would pay

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Photo by JO2 Chris Conklin

ABH2(AW) Maurice Bonham, a recruiter from NRS Hinesville, Fla., observes actions in the pit during the Hershey's Kisses 300 in Daytona Beach, Fla., Feb. 14.

Navy Officer enlists son, nephew

Story and photo by
JOC John Harrington
NRD New York

The official starting point of a military career begins with the taking of the Oath of Enlistment. It is a solemn, time-honored ceremony that many do not forget. For two new Sailors, it will be impossible...impossible because the man administering the oath to them is a relative. Lt. Sean Fischer traveled from his ship, USS Harry

S. Truman (CVN 75), in Norfolk, Va. to the MEPS in Brooklyn, N.Y., to administer the oath to his son, Adam, and nephew, Timothy Lehr, swearing them into the Navy.

"It's one of the most important events in my 22 years in the Navy," said the eldest Fischer. "It brings back memories of my first enlistment and commissioning."

Fischer gives credit to his wife for initially getting their son interested in serving in the Navy,

and once young Adam decided to make the commitment his father wasn't about to give up the opportunity to make it special.

"I talked with the recruiters to see if it was a possibility for me to administer the oath," said Fischer. "The recruiting chain-of-command was very supportive of this event, so I jumped on the chance to come up here for this very

Continued top of next page

Continued from previous page

special day. My son and nephew, like all Sailors, didn't have to come in the Navy; they're giving up their life here [in New York] to help our country. It's a big deal and I went through great pains to get here to do this. I didn't want to miss this."

Fischer, who spent 12 years in the enlisted ranks before receiving a commission, feels that his son and nephew are poised for the same kind of success he has seen from naval service.

"They want more than what they have been doing," said Fischer. "They are looking for a little more fulfillment out of their life; they want the same type of things I was looking for when I left high school. They're looking for structure and discipline, things they'll find in the Navy."

Desire to make something more of themselves is a common motivator for those who join the military. The idea that Sailors don't wait for something to happen, they make it happen is a thought shared by Adam and Timothy.

"It's better than sitting around wasting time, waiting for something to happen," said Adam Fischer. "My dad is in and I have a lot of pride in him. A lot of my friends are joining and getting to travel and go to school. I traveled with my dad and liked it a lot, but probably the biggest motivator was looking around and seeing my friends not doing anything. I don't want to be like that."

"I wanted to do something different," said Timothy Lehr. "I



Photo by PH3 Joseph Buliavac

CNRC gives Region West Sailor top honors

Navy Recruiting Command named its Sailor of the Year, HT1(SW) Pamela Hill, Region West SOY, during a ceremony Feb. 10 on Naval Support Activity Mid-South. Pictured left to right: CNOCM(SW) Kenneth Cromer, former Navy Recruiting Command Force Master Chief; OS1(SW) Reishied Dixon, Headquarters SOY; PN1(SW/AW) Victor Vasquez-Garcia, Region South SOY; NC1 Rafael Deliz, Naval Reserve Region SOY; Rear Adm. Jeffrey Fowler, Commander, Navy Recruiting Command; HT1(SW) Pamela Hill, CNRC SOY; YN1(SW/AW) Richard Cortez, Region North SOY; PN1(SW/AW) Mitchell Allen, Region Central SOY; and CNOCM(AW/SW) Evelyn Banks, CNRC's CNO Directed Command Master Chief. Not pictured: SH1(SW) Anthony Webb, NORU SOY.

wasn't going to school and had a lot of different jobs. My uncle really inspired me to join the Navy. I think it's great that he's in and I see the authority he has. It's just something I want to do."

Both Adam and Timothy entered the Navy as Airman Apprentices, allowing them to test the Fleet to see what jobs they would like to have before being locked into a specific one. If their careers are anything like the man they call "Dad" and "Uncle," Adam and Timothy will be very successful and think back to the day that started it all.



Lt. Sean Fischer prepares to administer the oath of enlistment to his son, Adam, and nephew, Timothy Lehr.

Force Protection Note: Be wary of theft of government license plates

Navy officials emphasize the need to remain vigilant of attempts by persons trying to gain access to federal installations with fraudulent official vehicle tags or identification. A government vehicle was recently stolen within a Navy Recruiting District, and when the car was recovered, the front DoD license tag was missing.

Officials also state that stolen commercial vehicles

(FedEx, UPS, electric companies) have been used in illegal activities throughout the United States. Though these have focused primarily on drug trafficking and illegal immigration, the potential for use in terrorist activity exists. The bottom line: If you leave your government vehicle...don't leave a civilian sitting in the vehicle unattended, lock the door and take the keys with you.

NRD Montgomery recruiters help out family

Story by JO2 Kayla Thompson
NRD Montgomery
Photos courtesy of Mary Alldredge

For anyone who has ever enlisted in the United States Navy, they have a story to tell about their Navy recruiter. For some, this contact is minimal, but in other cases it's the start of a lifelong friendship.

In September of 2003, the Alldredge family went to their local recruiting center in Cullman, Ala., to inquire about their two oldest sons entering the military and to gather information about Navy. There they met BM1(SW) Jerry Ramos and ET2(SW) Steven Hallbauer.

"These recruiters explained the basic information to my sons, my husband and me," said Mary Alldredge. "Little did I know at that time how great a role these recruiters would have in the life of my family."

Terry and Steven Alldredge were processed for enlistment through NRD Montgomery and became a part of the Navy's DEP. In late October, Terry left for RTC in Great Lakes, Ill. He had been dating a young lady for about five years and they had planned to be married. Approximately nine days after Terry left for boot camp, his girlfriend was involved in a severe car accident. She was in a coma for more than three weeks, on a respirator, and had suffered some brain



The Alldredge family on Dec. 21 at Recruit Training Command. Left to right: Bret; Terry Sr., Mary's husband; Steven holding Jesse; Mary and Terry.

damage and paralysis to her right side.

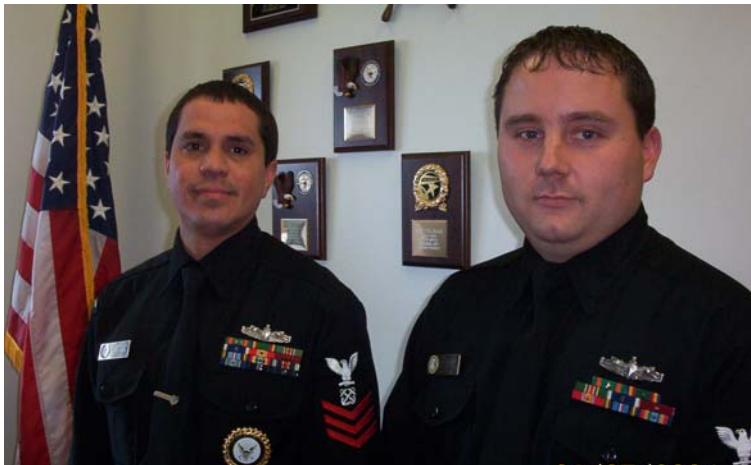
"This was very hard for me because she was and always will be the first daughter in my life," said Mrs. Alldredge. "I called Petty Officer Ramos to share what had happened. I questioned him about telling Terry about the car accident and he urged me to wait until Terry had finished basic training because he would not be able to come home," she added.

Ramos told Alldredge that she could try to call Terry but he could not promise that she would be able to talk to him. Following Ramos' advice, Alldredge called RTC that afternoon, and got in contact with someone who was able to allow her son to call her back. ABE1(AW) Vincent Nelson, Terry's Recruit Division Commander (RDC), allowed Terry to use his cell phone to call his mom.

"I didn't tell him about his girlfriend, but it did help me a bit just to talk with him," Alldredge said. "I kept the number Terry called me from and ended up calling Petty Officer Nelson three or four times during Terry's stay in boot camp. I explained to Petty Officer Nelson about the situation with Terry's girlfriend, and he encouraged me not to mention the incident to my son until he graduated. He let me talk to Terry when things were so tough for me that I felt I couldn't go on. They were just five minute, short phone calls, but hearing Terry's voice gave me the ability to keep going," she said.

Alldredge added that Nelson and recruiters Ramos and Hallbauer were all very gracious and comforting; expressing the philosophy that they were "just taking care of their boys."

Less than two weeks after the car accident, Steven Alldredge shipped to Great Lakes. Alldredge said she felt like a mother who had just lost three children within a



BM1(SW) Jerry Ramos (left) and ET2(SW) Steven Hallbauer (right), recruiters at NRS Cullman, Ala., helped the Alldredge family.

See "Family" on Page 12

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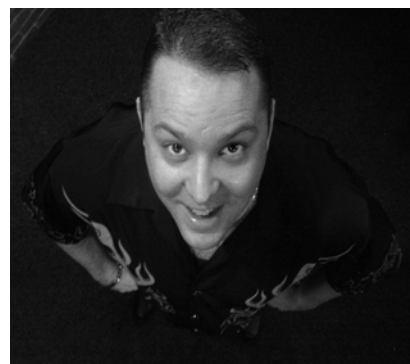
In the darkened comedy club, Gates hears his name called up to the stage and he shoots down a large glass of water taking away the dryness in his throat. He shoots a quick smile to the audience as he jumps from the darkness into the bright stage lights. The audience chuckles, guffaws and offers a few side-splitting laughs during his routine before Gates waves and

slides back into the darkness of the club.

Five minutes was all he got on stage, but it was a high that will last him until his next chance on stage. Gates leaves the club totally satisfied with his performance, but not before he makes sure that he leaves a few well-placed Navy Recruiting business cards.

Outside the comedy club Gates heads out.

"I want them to laugh in the club tonight," Gates said, "But I



invite everyone there to come see me tomorrow at the recruiting station."

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top-dollar to experience, but also filling gas cans for the team and handing cans over the wall for pit stops. Bonham was also able to be the pit flag man, a critical job that signaled to the driver on which pit to drive.

Bonham was impressed with the expertise of the crew, but also the friendliness and hospitality it had for the newest member of the team. He rated the experience as unforgettable and said that he would love to have the chance to do it again.

"I would tell anyone who has the chance to do this to take advantage of it; it was a wonderful experience. It definitely gives you a better understanding of what drivers and pit crew members go through," Bonham said.

Navy Recruiting has partnered with FitzBradshaw Racing for a full racing season in 2004. teran Armando Fitz and Pro Football Hall of Fame member and FOX broadcaster Terry Bradshaw are the team's co-owners. The partnership in NASCAR, one of the fastest growing American sports, enables the Navy to increase public outreach and promote career opportunities within the Navy.

Log onto www.fitzbradshawracing.com for information on the Bush Racing Series and the Navy racing team.

Navy Warm-up suit available to anyone

There are many recruiting promotional items useful to recruiters that are also coveted by recruiters, recruiting support staff and even family members of those in recruiting. If you ask recruiters in the field which promo is the most desirable, they would most likely respond with this answer: The Navy warm-up suit!

This stylish accessory, while sporting the Navy's primary color scheme of blue and gold with a noticeable superimposed Navy on the back, is not standard issue for recruiters, although many in the field would like them to be. It is primarily used as a reward for DEPPers when they provide a set number of leads to their recruiter. Many recruiters who have been in recruiting for a while have the suits, but the newest recruiters in the field want them and are having a hard time getting them.

Well, to all those recruiters who want these suits there is a way to get them; you order them. Don't start hitting the on-line recruiter store just yet; you won't have any luck there. You need to contact the manufacturer.

The company is Industries for the Blind, Inc. It is located in Milwaukee, Wis., and you can contact this company by calling (414) 933-4319 or by email at sales@ibmilw.com

According to NCC Thomas Quist, Navy Recruiting Command's Distribution Division Supervisor, the suits are a great means to come across to possible leads as a person and not as another rigid uniformed service member.

"For most recruiters, these warm-up suits are ideal to get out in places where their uniform would not be practical. Places like local gyms, at basketball games or other civic sporting events; they aren't as intimidating as a uniform in these places," said Quist.

Quist does caution recruiters to check with their chain-of-command to find out specific guidance in regard to these warm-up suits.



Photo by PH3 Joe Bulliavac



Steven Alldredge takes the oath of enlistment at MEPS.

FAMILY Continued from Page 10

period of three weeks. Steven was going to boot camp knowing what had happened and could not tell Terry. The brothers ended up being in the same "ship" and were able to see each other off and on during their stay in boot camp.

While going to have some dental work done at RTC, Terry ran into an old friend from high school who worked in the dental lab. Terry gave Dental Technician Seaman Stephanie Kinman his parent's phone number and she went out of her way to contact Alldredge and keep her informed about Terry and Steven in their dental processes.

"Seaman Kinman encouraged me and listened as I cried, missing my sons," said Alldredge. "I shared the story about the car accident and she agreed that I shouldn't tell Terry until after his graduation because he needed to focus on boot camp. Stephanie Kinman went above and beyond the call

of duty to form a friendship with our family and to encourage us that it would all be okay somehow."

The Alldredge family arrived at RTC for Terry's graduation on December 20. During all this time, the Alldredge's youngest son had been talking about being baptized. Kinman had offered to meet the Alldredge family to get them onto the base so they could attend a church service with their sons.

"I called the Chaplain of the service the boys attended, Chaplain Hunt, and told him that we would be attending the service," said Alldredge. "I asked him if he would mind baptizing our youngest son while we were there and he agreed to this request. I had no idea when the six of us would all be together again, but what a wonderful memory that will be for all of us."

On Monday Dec. 22, the Alldredge family attended Terry's graduation service. After the graduation they had to tell Terry about the accident

and he didn't take the news very well. Nelson had talked to Terry and told him that his parents would be talking to him about something and he wanted Terry to be mad at him rather than his parents for not relaying the information sooner.

Steven stayed at Great Lakes during Christmas to continue with his boot camp training, while Terry got to go home for 10 days before reporting to Nuclear Power School. On Jan. 16, Steven Alldredge graduated basic training and then reported to Naval Training Center (NTC) Great Lakes for his Apprenticeship School.

"Jerry Ramos, Steven Hallbauer, Vincent Nelson, Stephanie Kinman and Chaplain Hunt did so much for our family during such a stressful time. It's not just by-the-book duty that this group performed," Alldredge said. "They went above and beyond what was expected and gave a hand, a smile and support when they didn't have to. Duty, honor, courage and even love have now taken on a special meaning for my

family," she said.

"I had no idea that I had made such an impact on this family's life," said Ramos. "I was simply doing my job as it is required to be done."

Alldredge was so touched by the roles of all the Sailors involved during her experience that she wrote a letter to the Secretary of the Navy, commending the extraordinary efforts of all involved.

"Personally, I felt he (SECNAV) needed to know the quality and integrity of Sailors working for him," said Alldredge. "I know that he hears about the big things that are going on in the Navy, but not really the little things."

Alldredge said that she is still in close contact with NRS Cullman recruiters Ramos and Hallbauer on a regular basis. Both her 15-year-old and 8-year-old sons are already enthusiastic about Navy opportunities.

"I will never forget the generosity, love, comfort, encouragement, friendship, integrity, honesty and openness these two recruiters have shown my family."



Terry Alldredge (right) with ABE1(AW) Vincent Nelson, his Recruit Division Commander

Navy Recruiting adds Super Hornet to its recruiting campaign

Story by JO2 Chris Conklin
CNRC

Navy Recruiting Command has added a third F/A-18 Super Hornet full-motion simulator to its arsenal of lead-generating attractions that support recruiting around the country.

The simulator, provided by Pulseworks, the leading provider of simulation attractions, is one of three aviation simulators Navy Recruiting uses around the nation. Partnership with Pulseworks began in 2000, and since then, Navy Recruiting has used two 20-seat simulators traveling to venues showcasing Naval aviation as part of the Navy's "Accelerate your Life™" recruitment campaign.

The new simulator seats only eight and will allow for the attraction to set up at smaller venues that the larger 20-seat simulators could not attend due to logistical problems.

"This simulator allows us to visit rural-area and inner-city venues that were challenging for us to target due to the weight of the simulator



Photo courtesy of Pulseworks Inc.

The new F/A-18 Super Hornet simulator seats eight and will allow for the attraction to set up at smaller venues.

and its size. The new eight-seat simulator allows for easier maneuverability in small city streets and smaller rural roads," said Lt. David Shaner, director of recruiter support, Navy Recruiting Command. "This simulator will provide young men and

includes integrated premium quality digital projection and surround sound technology. It will feature the live action ride film experience "F/A-18 Super Hornet," a pilot's perspective of an aircraft carrier take-off and landing combined with low level flying.

demonstrate what the greatest Navy in the world has to offer," said Raj Deshpande, CEO, Pulseworks.

The simulator is capable of generating thousands of leads each month. Shaner said that during its peak month in September 2003, one of the simulators generated more than 2,400 hundred quality leads. The age groups of the majority of those leads were 16-25 years old, Navy Recruiting Command's target age group.

"This simulator is going to increase our coverage area by at least a third and has the ability to increase eligible leads for our recruiter proportionately as well," said Shaner.

The simulator made its first stop Jan. 23 at Navy Recruiting District Dallas and will continue to other recruiting events as needed.

"This simulator will provide young men and women an opportunity to experience the U.S. Navy's hi-tech environment and get a sense of what it's like to be part of a winning team."

- Lt. David Shaner

Director of Recruiter Support, CNRC

women an opportunity to experience the U.S. Navy's hi-tech environment and get a sense of what it's like to be part of a winning team," he said.

The new mobile simulator is designed around a 39-foot long tractor trailer. The passenger capsule

This immersive adventure is designed to capture the imagination of prospective Navy recruits.

"I am delighted that Pulseworks continues to be a key ingredient in the Navy recruiting traveling exhibits program. We are excited to get the mobile simulator on the road to

Defending and exercising our right to vote

Message from The Honorable Gordon R. England, Secretary of the Navy

Today Sailors and Marines are deployed throughout the world, often in harm's way, protecting our nation and supporting the cause of freedom and democracy. In many places, the struggle centers on one very basic but powerful principle of democracy - the right to vote.

In our country, we have that right as a result of past and present sacrifices of U.S. service men and women like you.

Therefore, it is particularly appropriate that you, who protect this right for all of us, also exercise this right for yourself. It's your sacrifice, it's your country,



The Honorable Gordon R. England
Secretary of the Navy

and it's your future. You've earned this right, and your vote counts.

I encourage you to register to vote early this year. Do it now to eliminate potential problems later. Your command's voting assistance officer has the absentee voter registration materials.

Thanks for your untiring service to America and our democratic ideals. God bless you and your families and God bless America.

Check Navy jobs online through JASS

All enlisted active duty and full-time support personnel now have the ability to review available jobs through the Job Advertisement and Selection System (JASS) secure web site, located at <https://www.jass.navy.mil>.

For existing JASS users, login will initially require the old JASS ID. Those who are not current JASS users and those who require a higher access level than "view only" must submit a request letter. A sample letter can be found on the "first time using JASS?" link, which can be accessed through the login page.

Service members will log on with the SSN and DOB; the DOB format is YYMMDD. This will provide service members with basic "View Only" JASS access.

Civilians who are existing JASS users must contact the JASS security administrator to re-establish their account. JASS administrator contact information can be found on <http://www.bupers.navy.mil/jass>.

Navy established 24-hour referral service

The Chief of Naval Operation, Adm. Vern Clark, announced recently the establishment of Navy "One Source," a free 24-hour information and referral service, available to active and Naval Reserve Sailors and their families.

Navy "One Source" will cover areas such as parenting and childcare, educational services, financial information and counseling, civilian legal advice, elder care health and wellness, crisis support, and relocation information as well as many other fields.

The service will offer practical solutions, background information, and advice via telephone, email, or the web. It is designed to augment existing Navy support activities; to help Sailors and their families with personalized customer service and referral; and to link customers to key navy resources, web pages, and call centers.

This will be particularly useful to overseas or geographically dispersed

Sailors who may not have access to traditional support services.

The Navy "One Source" toll free stateside telephone number is:

1-800-540-4123. Overseas Sailors and families may access the service either through an OCONUS universal free phone at 800-540-1233 (with appropriate country-specific toll free access codes) or an OCONUS collect call to 484-530-5914. Info on specific overseas toll free access codes is available on the Navy "One Source" web site at www.navyonesource.com

For family members with special needs, the TTY/TDD phone number is: 1-800-346-9188. A Spanish language line is also available at: 1-877-989-5392. All calls will be handled by a live Navy "One Source" staff member. Full Navy "One source" support is also available via the website. The universal user ID is: Navy; and the password is: sailor.

Orders to Hampton Roads?

Commander, Navy Region, Mid-Atlantic has established a relocation assistance website for military members and their families transferring to the Hampton Roads area. The website, www.navynorfolk.com, provides information on

the Hampton Roads area to include all local installations, family housing, child care, military installations, area schools, utility companies and many more resources for military members moving to the area.



Admiral's Five-Star Recruiters



NRD Buffalo

FC1(SW) Kenneth J. Ryan
NRS Saratoga Springs

NRD Chicago

GSM2(SW) Richard L. Gibson
NRS Chicago

NRD Dallas

ET2(SW/AW) Aaron Colopy
NRS Desoto
QM1 Alvin Stokes
NRS Arlington
AD1(AW) Israel Moya
NRS Mesquite

NRD Houston

AW2(AW/NAC) Curtis R. Jackson
NRS Spring

NRD Kansas City

ABH2(SW/AW) Benjamin H. Bilyeu
NRS Grandview

NRD Los Angeles

AE1(AW) Jayson S. Belmes
NRS Guam
ABE2(SW) Jesse A. Garcia
NRS Huntington Park
EMC(SW) Lorenzo E. Delatorre

NRS Guam

NRD Miami

YN2(SS) Hector Rodriguez
NRS Metro

NRD Minneapolis

ET2 Anthony W. Dulac
NRS Madison
ET3(SW) Damon C. Sims
NRS Crystal

NRD New England

HM3 Sara Rossman
NRS New London
DCC(SW) Jeffrey Foresman
NRS Springfield

NRD New Orleans

ABF2 Delerick McNeal
NRS Alexandria
EO2 Matthew R. Johnson
NRS Gretna

NRD Ohio

ABH3 Jose Rodriguez
NRS Lakewood

NRD Pittsburgh

BM2 Harry Hladun
NRS Reading

NRD Portland

MN1(SW/AW) Paul Roberge
NRS Eugene

NRD Richmond

GSM2 Marshall F. Jones
NRS Woodbridge

NRD San Diego

SW2 Herbert Valle
NRS Chula Vista
AO2(AW) Tiffany Tetzlaff
NRS Fontana
AD1(AW) Nelson Tacos
NRS Mira Mesa
OS2(SW) Jonathan Montoya
NRS El Cajon

NRD San Francisco

AO2(AW) Jerrey W. Hooton
NRS Fresno
SH2(SW) Richard T. Anthonissen
NRS Almaden
DC2(SW/AW) Timonty J. Leap
NRS Fresno
FC2(SW) Noel A. Garza
NRS Salinas
CS3 Card D. Sims
NRS Susanville
DC2(SW) Angela C. Talamantes
NRS Carson



Best Stations In The Nation



January 2004

Region North

Small Station

NRS New London
NRD New England

Medium Station

NRS Denbigh
NRD Richmond

Large Station

NRS Harlem
NRS New York

Region South

Small Station

NRS Waycross
NRD Jacksonville

Medium Station

NRS Orange Park
NRD Jacksonville

Large Station

NRS Melbourne
NRD Jacksonville

Region Central

Small Station

NRS Grand Forks
NRD Omaha

Medium Station

NRS Rosenberg
NRD Houston

Large Station

NRS Madison
NRD Minneapolis

Region West

Small Station

NRS Elko
NRD Portland

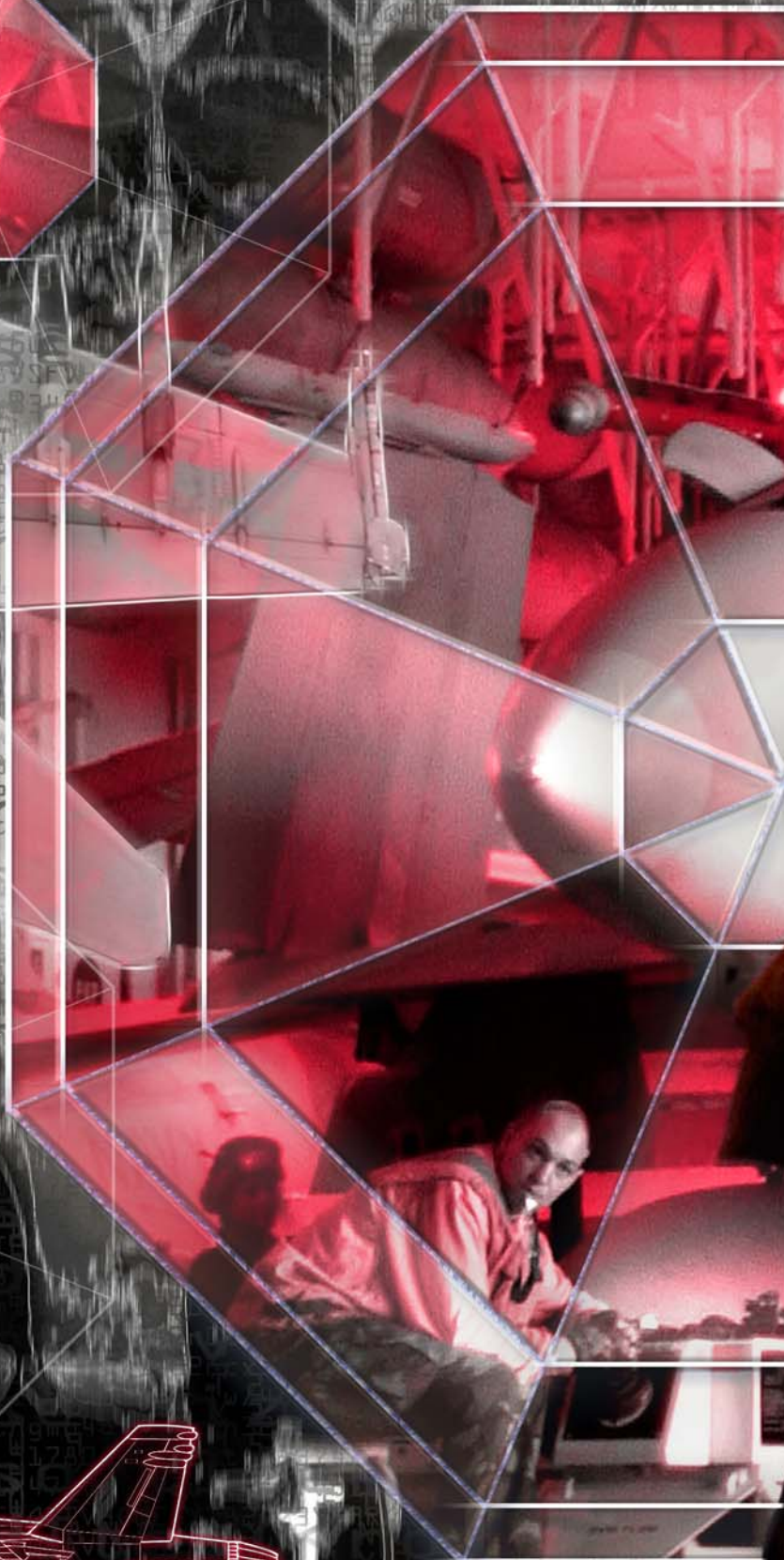
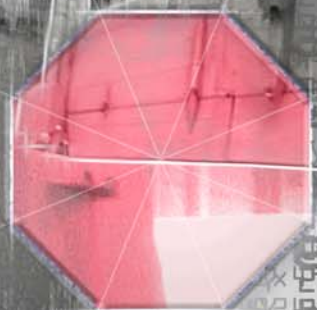
Medium Station

NRS Vallejo
NRD San Francisco

Large Station

NRS Chula Vista
NRD San Diego

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